

Since 1983, Comp Pro Med has been solely focused on developing a world class, customer-centric LIS. The value model of the Polytech LIS software is centered around three critical areas: **product quality**, **unmatched support** and **transparent pricing**.



Other LIS Vendors

Affordable, customer first approach
Quick install within weeks

Expensive, profit first approach
Slow install min. 6-12 months

	Affordable, customer first approach Quick install within weeks	Expensive, profit first approach Slow install min. 6-12 months	
Product Quality	Product build	Mature product with no lab downtime.	Variable product build quality often unsuited to custom lab environments.
	Configurability	Highly flexible, user defined system configurability with specific functionality for your lab needs.	Complex systems with clunky work-arounds.
	Maintenance	All necessary system maintenance tools supplied with Polytech to keep your lab current.	Additional modules supplied at extra cost.
	Technology	Built on the most advanced technology in the industry also used by Amazon and Google.	Server-based systems with proprietary hardware, software and costly user data-bases.
	Speed	Lightning fast which virtually eliminates interference of specimen processing.	Can be slow to process due to server connection & speed requirements.
Unmatched Support	Deployment time	Go live in under 4 weeks with no backlog.	Backlogged installs can take at least 6 months to one year.
	Support staff	High quality direct support from senior programmers	Most vendors use multiple support levels with automated scripts.
	Software updates	All software updates provided free of charge	Many other vendors charge for software updates.
	Support levels	All customers receive top tier support, with no lower-class support levels	Multiple support levels with customers sent to low level staffers.
Transparent Pricing	Back-End charges	No back-end charges keeps costs down.	Other vendors often charge customers for back-end issues.
	Hidden charges	No hidden charges for customizations. Polytech includes user-friendly modules.	Hidden charges for report format modifications, screen output changes, label design, data outputs & system configuration.
	Pricing model	Highly competitive system purchase price model with a reasonably priced Perpetual License purchase option.	Bait and switch pricing model with attractive entry costs, but with constant ongoing, and rising costs.